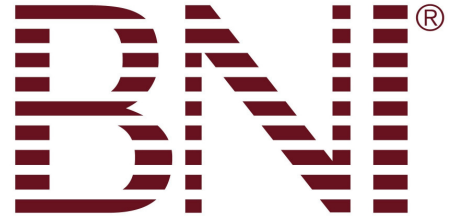


PRESS RELEASE

For immediate release

24 July 2009



CHAPTER ON COURSE FOR £750,000 YEAR

MEMBERS of the Vancouver Chapter have earned £507,000 for each other from October 1 up to June.

Mike Freedman, chapter director and business advisor, said at this rate the Chapter will have generated £750,000 in one year which is a fantastic achievement at any time, let alone in a recession.

BNi is a networking group in Lynn where only one person from each profession or trade is allowed to join. Members act like a sales force and help generate work for each other by making referrals and introductions.

Steve Welcomme, membership co-ordinator and solicitor with Metcalfe Copeman and Pettefar, said the chapter is a fantastic way of generating business. The figures speak for themselves. The success rests entirely with the hard work of the members and he singled out Jason Crown from Anglia IT Solutions, the chapter's computer specialist, who in one meeting in June had referred 17 different introductions and new work to fellow members.

John Blake, secretary treasurer from JKB Fire Risk Assessors, said the great thing about the chapter is that over a period of time members gain confidence in the quality of work and service that fellow members provide and know when they make an introduction or referral that the customer will be well looked after. It's those word-of-mouth recommendations that make it so successful and worthwhile. On average every referral generates work of £654 for a member that wouldn't otherwise have been earned without BNI.

The chapter meets at the Ramada Hotel in Lynn every Thursday morning between 6.45am and 8.30am. Vacancies at present include plumber and double glazing. If you are interested, either come along or contact them via www.bnikinglynn.co.uk

If you are interested in finding out more information about networking in the Vancouver Chapter of BNI, please contact our Membership Co-ordinator Steve Welcomme (of Metcalfe, Copeman & Pettefar Solicitors) on 01945 464331 or visit our web site at www.bnikinglynn.co.uk.

-ENDS-

About BNI Vancouver Chapter Ltd

BNI is a business and professional networking organisation that allows only one representative from each profession to join a chapter. The sole purpose of the Vancouver King's Lynn chapter is to generate more business for its members.

The Vancouver Chapter meets every Thursday morning at 7.00 at the Ramada Hotel, King's Lynn.